



# Welcome, new Senators!

### **2018-19 Provost Priorities**

- Our Path Forward
- Graduate School
- College of Social Work
- Dean Searches
- Wildcat Health and Wellness



## **Our Path Forward**



## Disruptions in Higher Education

- Focus on net price compared to value (job placement/outcomes)
- Expectations of life-long learning (graduates as students throughout their career continuum)
- Student debt levels
  - · Debt but no degree
  - Monthly payments too high
- Demographics
  - Decreasing numbers of high school graduates
  - Shifting demographics among racial/ethnic groups
  - Increasing market of individuals with some college (non-completers)
- Accountability
  - Performance funding = awarding more degrees
- State fiscal environment
  - Pensions
  - Affordable Care Act (Medicaid)
  - Revenue Shortfall

## **Financing the Future**

- What can we control?
  - Achieving optimal balance between investments in operations (faculty/staff, academic programs, student services, research, etc.) and capital facilities and technology
  - Education, Research and Engagement/Service Missions
    - Enrollment (class size and residency mix)
    - Sticker price and net price (tuition rates, fees, institutional scholarships)
    - Productivity (administration, faculty and staff across all facets of the institutional missions)
  - Self-Generated Revenues
    - Philanthropy
    - Investment income (endowment, operating cash)
    - Entrepreneurial Activities (new degree programs, credentials, life-long learning opportunities, business partnerships, corporate relationship management)

### **Our Path Forward**

- Facing an estimated cumulative \$200 million funding gap over the next five years, University leaders asked each of five concept teams to identify \$8-10 million in net recurring, university-wide savings and or new revenues, beginning Fiscal Year 2018-19.
- Five concept teams:
  - New Revenues
  - Other Revenues
  - Efficiencies and Effectiveness
  - Outreach and Service
  - Structures and Staffing

### **Our Path Forward**



## **Capital Campaign**





## **Capital Campaign**

#### **Since 2013**

- \$1 billion raised (silent phase)
- 56,462 alumni donors (30.5% of solicitable alumni base as of the beginning of the campaign)
- Endowment (\$1.5 billion)

#### Goal

- \$2.1 billion
- Increase alumni participation by 21%. (That means we hope to reach approximately 68,000 and need 11,800 new alumni donors)
- Endowment (\$2.1 billion)





