

**1. General Information**

1a. Submitted by the College of: AGRICULTURE, FOOD AND ENVIRONMENT

Date Submitted: 5/3/2013

1b. Department/Division: Animal and Food Sciences

1c. Contact Person

Name: Kristen Wilson

Email: kristen.wilson1@uky.edu

Phone: 859-257-4610

Responsible Faculty ID (if different from Contact)

Name: Elizabeth LaBonty

Email: elizabeth.labonty@uky.edu

Phone: 859-257-2226

1d. Requested Effective Date: Semester following approval

1e. Should this course be a UK Core Course? No

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SEP 26 2013

OFFICE OF THE  
SENATE COUNCIL**2. Designation and Description of Proposed Course**

2a. Will this course also be offered through Distance Learning?: No

2b. Prefix and Number: EQM 301.

2c. Full Title: Thoroughbred Sales

2d. Transcript Title:

2e. Cross-listing:

2f. Meeting Patterns

LECTURE: 1

2g. Grading System: Letter (A, B, C, etc.)

2h. Number of credit hours: 1

2i. Is this course repeatable for additional credit? No

If Yes: Maximum number of credit hours:

If Yes: Will this course allow multiple registrations during the same semester?

2j. **Course Description for Bulletin:** This course will introduce students to the thoroughbred sales industry. Students will learn about the different regional and targeted markets as well as the sales process from sales prepping to being auctioned off. Students will learn about the different sales organizations and the different roles of individuals at the sales including consignors, auctioneers, sales companies, veterinarians, owners, pinhookers, and bloodstock agents. Students will also be introduced to the legal aspects of thoroughbred sales from contracts to insurance to financial transactions and conditions of sale. Prerequisite: EQM 101 or consent of instructor.

2k. **Prerequisites, if any:** EQM 101 or consent of instructor

2l. **Supplementary Teaching Component:**

3. **Will this course taught off campus?** No

If YES, enter the off campus address:

4. **Frequency of Course Offering:** Spring,

**Will the course be offered every year?:** Yes

If No, explain:

5. **Are facilities and personnel necessary for the proposed new course available?:** Yes

If No, explain:

6. **What enrollment (per section per semester) may reasonably be expected?:** 40

7. **Anticipated Student Demand**

**Will this course serve students primarily within the degree program?:** Yes

**Will it be of interest to a significant number of students outside the degree pgm?:** No

If Yes, explain: [var7InterestExplain]

8. **Check the category most applicable to this course:** Not Yet Found in Many (or Any) Other Universities ,

If No, explain:

9. **Course Relationship to Program(s).**

a. **Is this course part of a proposed new program?:** No

If YES, name the proposed new program:

b. **Will this course be a new requirement for ANY program?:** No

If YES, list affected programs:

10. **Information to be Placed on Syllabus.**

a. **Is the course 400G or 500?:** No

b. **The syllabus, including course description, student learning outcomes, and grading policies (and 400G-/500-level grading differentiation if applicable, from 10.a above) are attached:** Yes

## Distance Learning Form

Instructor Name:

Instructor Email:

Internet/Web-based: No

Interactive Video: No

Hybrid: No

1. How does this course provide for timely and appropriate interaction between students and faculty and among students? Does the course syllabus conform to University Senate Syllabus Guidelines, specifically the Distance Learning Considerations?

2. How do you ensure that the experience for a DL student is comparable to that of a classroom-based student's experience? Aspects to explore: textbooks, course goals, assessment of student learning outcomes, etc.

3. How is the integrity of student work ensured? Please speak to aspects such as password-protected course portals, proctors for exams at interactive video sites; academic offense policy; etc.

4. Will offering this course via DL result in at least 25% or at least 50% (based on total credit hours required for completion) of a degree program being offered via any form of DL, as defined above?

If yes, which percentage, and which program(s)?

5. How are students taking the course via DL assured of equivalent access to student services, similar to that of a student taking the class in a traditional classroom setting?

6. How do course requirements ensure that students make appropriate use of learning resources?

7. Please explain specifically how access is provided to laboratories, facilities, and equipment appropriate to the course or program.

8. How are students informed of procedures for resolving technical complaints? Does the syllabus list the entities available to offer technical help with the delivery and/or receipt of the course, such as the Information Technology Customer Service Center (<http://www.uky.edu/UKIT/>)?

9. Will the course be delivered via services available through the Distance Learning Program (DLP) and the Academic Technology Group (ATL)? NO

If no, explain how student enrolled in DL courses are able to use the technology employed, as well as how students will be provided with assistance in using said technology.

10. Does the syllabus contain all the required components? NO

11. I, the instructor of record, have read and understood all of the university-level statements regarding DL.

Instructor Name:

SIGNATURE|LGRABAU|Larry J Grabau|College approval for ZCOURSE\_NEW EQM 300-001|20130503

SIGNATURE|JMETT2|Joanie Ett-Mims|Undergrad Council approval for ZCOURSE\_NEW EQM 300-001|20130925

SIGNATURE|RHARMON|Robert J Harmon|Dept approval for ZCOURSE\_NEW EQM 300-001|20130214

Courses	Request Tracking
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### New Course Form

<https://myuk.uky.edu/sap/bc/soap/rfc?services=>

[Open in full window to print or save](#)

Generate R

**Attachments:**

Upload File

ID	Attachment
<a href="#">Delete</a> 1867	EQM 301 - Thoroughbred Sales Syllabus - Revised Ma

1

Select saved project to retrieve...

(\*denotes required fields)

**1. General Information**

- a. \* Submitted by the College of: AGRICULTURE, FOOD AND ENVIRONMENT  Submission Date: 5/3/2013
- b. \* Department/Division: Animal and Food Sciences
- c.
  - \* Contact Person Name: Kristen Wilson Email: kristen.wilson1@uky.edu Phone: 859-257-4610
  - \* Responsible Faculty ID (if different from Contact): Elizabeth LaBonty Email: elizabeth.labonty@uky.edu Phone: 859-257-2226
- d. \* Requested Effective Date:  Semester following approval OR  Specific Term/Year
- e. Should this course be a UK Core Course?  Yes  No  
 If YES, check the areas that apply:
  - Inquiry - Arts & Creativity  Composition & Communications - II
  - Inquiry - Humanities  Quantitative Foundations
  - Inquiry - Nat/Math/Phys Sci  Statistical Inferential Reasoning
  - Inquiry - Social Sciences  U.S. Citizenship, Community, Diversity
  - Composition & Communications - I  Global Dynamics

**2. Designation and Description of Proposed Course.**

- a. \* Will this course also be offered through Distance Learning?  Yes  No
- b. \* Prefix and Number: EQM 301
- c. \* Full Title: Thoroughbred Sales
- d. Transcript Title (if full title is more than 40 characters):
- e. To be Cross-Listed with (Prefix and Number):
- f. \* Courses must be described by at least one of the meeting patterns below. Include number of actual contact hours<sup>2</sup> for each meeting pattern type.
 

<input checked="" type="checkbox"/> Lecture	<input type="checkbox"/> Laboratory <sup>1</sup>	<input type="checkbox"/> Recitation	<input type="checkbox"/> Discussion
<input type="checkbox"/> Indep. Study	<input type="checkbox"/> Clinical	<input type="checkbox"/> Colloquium	<input type="checkbox"/> Practicum
<input type="checkbox"/> Research	<input type="checkbox"/> Residency	<input type="checkbox"/> Seminar	<input type="checkbox"/> Studio
<input type="checkbox"/> Other	If Other, Please explain:		
- g. \* Identify a grading system:  Letter (A, B, C, etc.)  Pass/Fail  Graduate School Grade Scale
- h. \* Number of credits: 1
- i. \* Is this course repeatable for additional credit?  Yes  No  
 If YES: Maximum number of credit hours:  
 If YES: Will this course allow multiple registrations during the same semester?  Yes  No

## j. \* Course Description for Bulletin:

This course will introduce students to the thoroughbred sales industry. Students will learn about the different regional and targeted markets as well as the sales process from sales prepping to being auctioned off. Students will learn about the different sales organizations and the different roles of individuals at the sales including consignors, auctioneers, sales companies, veterinarians, owners, pinhookers, and bloodstock agents. Students will also be introduced to the legal aspects of thoroughbred sales from contracts to insurance to financial transactions and conditions of sale. Prerequisite: EQM 101 or consent of instructor.

## k. Prerequisites, if any:

EQM 101 or consent of instructor

l. Supplementary teaching component, if any:  Community-Based Experience  Service Learning  Both3. \* Will this course be taught off campus?  Yes  No

If YES, enter the off campus address:

## 4. Frequency of Course Offering.

a. \* Course will be offered (check all that apply):  Fall  Spring  Summer  Winter

b. \* Will the course be offered every year?  Yes  No

If No, explain:

5. \* Are facilities and personnel necessary for the proposed new course available?  Yes  No

If No, explain:

## 6. \* What enrollment (per section per semester) may reasonably be expected? 40

## 7. Anticipated Student Demand.

a. \* Will this course serve students primarily within the degree program?  Yes  No

b. \* Will it be of interest to a significant number of students outside the degree pgm?  Yes  No

If YES, explain:

## 8. \* Check the category most applicable to this course:

Traditional – Offered in Corresponding Departments at Universities Elsewhere

Relatively New – Now Being Widely Established

Not Yet Found in Many (or Any) Other Universities

## 9. Course Relationship to Program(s).

a. \* Is this course part of a proposed new program?  Yes  No

If YES, name the proposed new program:

b. \* Will this course be a new requirement <sup>2</sup> for ANY program?  Yes  No

If YES <sup>2</sup>, list affected programs:

## 10. Information to be Placed on Syllabus.

a. \* Is the course 400G or 500?  Yes  No

If YES, the *differentiation for undergraduate and graduate students must be included* in the information required in 10.b. You must include: (i) ident additional assignments by the graduate students; and/or (ii) establishment of different grading criteria in the course for graduate students. (See SR

b.  \* The syllabus, including course description, student learning outcomes, and grading policies (and 400G-/500-level grading differentiation if appl 10.a above) are attached.

- <sup>23</sup> Courses are typically made effective for the semester following approval. No course will be made effective until all approvals are received.
- <sup>24</sup> The chair of the cross-listing department must sign off on the Signature Routing Log.
- <sup>25</sup> In general, undergraduate courses are developed on the principle that one semester hour of credit represents one hour of classroom meeting per week for a semester, exclusive of any laboratory meeting. Laboratory meeting, generally, is two hours per week for a semester for one credit hour. (from SR 5.2.1)
- <sup>26</sup> You must also submit the Distance Learning Form in order for the proposed course to be considered for DL delivery.
- <sup>27</sup> In order to change a program, a program change form must also be submitted.

Rev 8/09

Submit as New Proposal    Save Current Changes

**EQM 301 – Thoroughbred Sales**  
**College of Agriculture**  
**Course Syllabus – Spring 2013**

**Class Times:** 12:30 – 1:20 Thursdays  
**Classroom:** N320 AGN  
**Office Hours:** 9:00 – 10:30 M-F  
& by appointment

**Instructor:** Elizabeth LaBonty  
**Office:** N 212D Ag Science North  
**Phone:** 859-351-3558  
**Email:** elizabeth.labonty@uky.edu

**Course Description**

This course will introduce students to the thoroughbred sales industry. Students will learn about the different regional and targeted markets as well as the sales process from sales prepping to being auctioned off. Students will learn about the different sales organizations and the different roles of individuals at the sales including consignors, auctioneers, sales companies, veterinarians, owners, pinhookers, and bloodstock agents. Students will also be introduced to the legal aspects of thoroughbred sales from contracts to insurance to financial transactions and conditions of sale.

Prerequisite: EQM 101 or consent of instructor.

**Materials**

Class handouts, assignments, and guest lecturer materials

**Student Learning Outcomes**

Upon completing this course students will be able to:

- Define and understand sales terminology
- Attend the Keeneland April 2 year old in training under tack work outs and sale
- Research and prepare a complete bloodstock evaluation and recommendation of 4 2yo sale horses
- Identify the different roles involved in the Thoroughbred Sales including owners, buyers, consignors, auctioneers, bloodstock agents and veterinarians
- Read and understand a catalogue page
- Explain the different sales markets
- Explain the different factors that affect sale prices

**Grading**

65%	Daily Grades (Measured by In-class Activities, Assignments & Daily Questions)
15%	Bloodstock Evaluation and Recommendation Report
20%	<u>Final (due Finals Week)</u>
100%	Final Grade

≥90 % = A  
80-89.9 = B  
70-79.9 = C  
60-69.9 = D  
≤59.9 % = E

## Grading con't

- Late work will not be accepted and there are no make-up quizzes/questions except for excused absences (See Below). Any missed in class activities will count as your dropped score.
  - When speaker questions are used at the in-class activity they must be **handed in during class and typed** to be graded.
- If you have an emergency you must contact me the day of the assignment or have it post marked.
- If you miss class you are responsible for the material and assignments you miss.
- Mid-term grades (determined by Daily grades) will be posted in myUK by the deadline established in the Academic Calendar (<http://www.uky.edu/Registrar/AcademicCalendar.htm>)

## Excused Absences:

Students need to notify the professor of absences prior to class when possible. S.R. 5.2.4.2 defines the following as acceptable reasons for excused absences: (a) serious illness, (b) illness or death of family member, (c) University-related trips, (d) major religious holidays, and (e) other circumstances found to fit "reasonable cause for nonattendance" by the professor.

Students anticipating an absence for a major religious holiday are responsible for notifying the instructor in writing of anticipated absences due to their observance of such holidays no later than the last day in the semester to add a class. Information regarding dates of major religious holidays may be obtained through the religious liaison, Mr. Jake Karnes (859-257-2754).

Students are expected to withdraw from the class if more than 20% of the classes scheduled for the semester are missed (excused or unexcused) per university policy.

## Academic Integrity

Academic dishonesty will not be tolerated in any form. The minimum penalty will be receiving a zero for the assignment; however appropriate disciplinary action will be determined by the appropriate College officials. Please remember that cheating constitutes both taking and giving assistance during quizzes and exams. Note: any assignment you turn in may be submitted to Turnitin for plagiarism comparison. Please refer to the following excerpt from the UK Student Code of Conduct.

*"6.3.0 – Academic Offenses and Procedures: Students shall not plagiarize, cheat, or falsify or misuse academic records. (US: 3/788; 3/20/89)*

*6.3.1 – Plagiarism: All academic work, written or otherwise, submitted by students to their instructors or other academic supervisors, is expected to be the result of their own thought, research, or self-expression. In cases where students feel unsure about a question of plagiarism involving their work, they are obliged to consult their instructors on the matter before submission.*

*When students submit work purporting to be their own, but which in any way borrows ideas, organization, wording or anything else from another source without appropriate acknowledgment of the fact, the students are guilty of plagiarism.*

*Plagiarism includes reproducing someone else's work, whether it be published article, chapter of a book, a paper from a friend or some file, or whatever. Plagiarism also includes the practice of employing or allowing another person to alter or revise the work which a student submits as his/her own, whoever that other person may be. Students may discuss assignments among themselves or with an instructor or tutor, but when the actual work is done, it must be done by the student, and the student alone.*

*When a student's assignment involves research in outside sources or information, the student must carefully acknowledge exactly what, where and how he/she has employed them. If the words of someone else are used, the student must put quotation marks around the passage in question and add an appropriate indication of its origin. Making simple changes while leaving the organization, content and phraseology intact is plagiaristic. However, nothing in these Rules shall apply to those ideas which are so generally and freely circulated as to be a part of the public domain.*

*6.3.2 – Cheating: Cheating is defined by its general usage. It includes, but is not limited to, the wrongfully giving, taking, or presenting any information or material by a student with the intent of aiding himself/herself or another on any academic work which is considered in any way in the determination of the final grade. The fact that a student could not have benefited from an action is not by itself proof that the action does not constitute cheating. Any question of definition shall be referred to the University Appeals Board."*



## Academic Accommodations

If you have a documented disability that requires academic accommodations, please see me as soon as possible during scheduled office hours. In order to receive accommodation in this course, you must provide me with a Letter of Accommodation from the Disability Resource Center (Room 2, Alumni Gym, 257-2754, email address: [jkarnes@email.uky.edu](mailto:jkarnes@email.uky.edu)) for coordination of campus disability services available to students with disabilities.

## Classroom Policies

- Our class will function as a professional environment and your communication and interactions are expected to conform to professional norms.
- Tardiness will not be accepted.
- Cell phones SHOULD NEVER BE HEARD DURING CLASS, either in their ring or vibrating modes. TURN OFF YOUR PHONE BEFORE YOU COME THROUGH THE DOOR.
- Computers are not allowed in class.
- Courtesy and respect for everyone is mandatory. When others are speaking, listen.

## Semester Topics

- Week 1 – Sales Terminology, Catalogues
- Week 2 – History of TB Sales
- Week 3 - Keeneland
- Week 4 - Fasig-Tipton
- Week 5 - Markets
- Week 6 - Sale Prepping
- Week 7 - Catalogue placement, Conditions of sale
- Week 8 - Vets at sales
- Week 9 - Consignors
- Week 10 - Owners/Buyers
- Week 11 - Bloodstock Agents, Pedigrees
- Week 12 - Auctioneers
- Week 13 - Behind the scenes, RNA, Repository, X-Rays
- Week 14 - New regulations
- Week 15 - Health and wellness of sale horses
- Week 16 - Conformation